

TMTA NEWS

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Our 39th Year

September 2004

President's Message by Mark Drexler

Dear fellow TMTA Members,

I hope each of you had a good summer season and each of your businesses has been successful.

This year, your TMTA Board of Directors and Officers will strive to maintain our momentum on the Marine Trade School project. Things are in place for it to be up and running soon. We will also be working hard to bring you some very exciting programs and guest speakers. Our membership committee will be making every possible effort to increase our rolls while maintaining our present membership.

The Government Relationship Committee will continue to monitor any legislative issues and report on a regular basis. Other important committees that will be working hard are the Newsletter, Library and Boat Tax. Each Board of Director member and Officer is ready and willing to be of service to each of you. Let us know what you would like to see in way of guest speakers and programs. If you see something that needs to be studied, let us know.

In closing, let me strongly suggest that each of you attend as many meeting as possible and participate in discussions. We need your input and expertise. If you cannot attend then send a representative. New ideas and input will be greatly appreciated. Our first meeting is Wednesday, September 15th at the Pilot House in Topping. Be sure to be there to enjoy Good Food, Good Fun, and a Good Time.

Mark Drexler
President

Next Meeting will be September 15, 2004 at 6:30 PM

- Pilot House Restaurant, Topping, VA Call (804) 462-7018 to make your reservation. If there is no answer, please leave a message!
- Guest Meal Fee: \$15.00
- Menu: Salad, BBQ, Fried Chicken, Cole Slaw, Baked Beans and Coconut Pie.
- PLEASE BE SURE TO CALL FOR RESERVATIONS AT LEAST BY MONDAY SO THAT THE PILOT HOUSE CAN BE READY FOR US!

2004-2005 Meeting Dates:

Board Meeting Dates	Regular Meeting Dates
9/1/2004	9/15/2004
10/6/2004	10/20/2004
11/3/2004	11/17/2004
1/5/2005	1/19/2005
2/2/2005	2/16/2005
3/2/2004	3/16/2004
4/6/2005	4/20/2005

FYI: The Rules on Pressure Washing Water Discharge Have Changed!

By Ken Knull

If you have not yet sent in your whopping \$600.00 fee to renew your Virginia Pollutant Discharge Elimination System (VPEDS) General Permit, prepare for a shock that is even larger than the fee itself. The rules have been “re-interpreted” to prohibit any clear water run-off of pressure wash water! In the past, as long as there was a system to trap or filter out particulates from entering the waterway, the State Water Control Board were happy campers. Now however the rules have been revised to preclude any water at all from flowing directly back into a waterway.

When I applied for my permit, I received a letter back that rejected my application because my pressure wash station was too near the haul out slip and even though a special weir and sump were constructed to keep out particulates, the powers that be said that it was possible for clear water with dissolved metals to enter the waterway. When I asked what options were available, they gave me three: 1) stop pressure washing (not an option, might as well fire all the employees and close the doors!); 2) dig a sump and line it with concrete to catch all of the pressure water, then before the sump overflows, call a hazardous waste company to come and suction out all of the water and particulates and pay to have them take it to a hazardous waste site! Can you imagine the cost?); 3) put in a recycling system that will filter out all particulates and dissolved metals. I can't even imagine the costs of that system and its maintenance costs.

Needless to say I was not thrilled. But I asked if there wasn't a fourth option. Just move the pressure washing station up the hill about 150' from the water's edge. They agreed that would work as long as the clear water would filter into the ground before reaching the creek. I subsequently moved the washing station (no more cheap quick hauls) and put in 20 tons more gravel to help filter the run off, and got my permit. I hope this heads up helps you to avert a nasty surprise!

Virginia Clean Marina Program *by Pete Hall*

As most all of you know, I have been serving, since March of this year, as the Marina Technical Specialist with the Virginia Clean Marina Program being run out of the Virginia Sea Grant Program at the Virginia Institute of Marine Science. I thought you might like an update on the program as it stands to date.

Since its inception in January 2001, there are 47 marinas involved in the program; 20 that have achieved the Virginia Clean Marina designation, and 27 that have pledged to become certified Virginia Clean Marinas within the next year. Twenty of the 47 marinas are members of TMTA. Among these twenty, 5 have become certified clean marinas and the remainder are pledged to do so within the year. This group represents 69% of the 29 marinas that are members of TMTA.

The five marinas that have achieved the VCM designation are: Deltaville Yachting Centers; Ginney Point Marina; Severn River Marina; Smith Point Marina; and most recently, Yankee Point Sailboat Marina.

The fifteen that have pledged to become Virginia Clean Marinas are: Chesapeake Cove Marina; Coan River Marina; Cockrell's Marine Railway; Coles Point Plantation; Colonial Beach Yachting Center; Dozier's Regatta Point; Fishing Bay Harbor Marina; Gwynns Island Boatel; Horn Harbor Marina; Locklies Marina; Norview Marina; Port Kinsale Marina; Queens Creek Marina; Upton's Point Marina; and Windmill Point Marina.

To the 9 TMTA member marinas who have not yet signed on to the Program, I say , give it serious consideration, and here's why “It pays to be clean”: In a study done among the managers of Maryland Clean Marinas, where they were asked how they have benefited from their Clean Marina status, their responses were as follows:

- 90% said they have had fewer problems with customers and/or contractors leaving messes for marina staff to clean up.
- 90% said they benefited from free publicity
- 57% said they attracted new customers because of their Clean Marina status.
- 29% said they received special consideration when applying for permits
- 29% said they increased revenues

- 24% said they saved money.

Here, in their own words, are some of the comments made by Maryland marina operators relative to the benefits of attaining the Clean Marina status:

“The Clean Marina certification makes a statement about your entire philosophy of doing business. You will be perceived as a company that treats customers and their property in the same fashion that you treat the environment”, Art Willis, The Sailing Emporium.

“I believe customers are willing to pay a little more for a clean facility and our Clean Marina status helps to attract the type of customer we prefer”, Trevor Richards, Spring Cove Marina.

“By reducing our overall trash collection through recycling, we have saved 20%. We now use all waste oil as fuel to heat our shops... If you want to attract higher-end customers and be competitive in this market you need to have a “clean facility.” It is not just an “edge” anymore, it is the way you need to operate to stay in business”, Jonathan Jones, Haven Harbor Marina.

“The Clean Marina program is helping the environment, hence the water quality and hence the maritime industry”, Stewart Chaney, Herrington Harbor Marinas

I think you get the point and can see why becoming a Virginia Clean Marina is a good business decision. Let me hear from you so that we can get you started on your course to become a Virginia Clean Marina. Call me at 804-684-7768.

The Marine Trade School’s First Course Will Be Held In January!

It has taken about two years but the American Boat and Yacht Trade School, our own local marine trade school, will officially hold its first course in January 2005! The school will operate under the auspices and administrative umbrella of Rappahannock Community College. They will handle publicity, applications, and all of the administrative tasks as well as provide a facility for the first course in diesel mechanics. The curriculum will be licensed from the Landing School of Maine and a local instructor who is ABYC Certified will teach the course. The facility is part of the RCC Workforce Development Center at the RCC Campus in Warsaw. It is state of the art. A Board of Directors for the ABYTS that will provide guidance on curriculum and ensure relevance to our industry is made up of the following:

- 1 Boat Surveyor
- 1 Marine School Owner
- 1 Member of The Northern Neck Planning District Commission (Public Funding)
- 1 Boat Broker
- 1 Marina Owner
- 1 Boat Yard Owner
- 1 Officer of ABYC (Testing Advisor)
- 1 Officer of The Landing School of Maine (Curriculum Advisor)
- 1 Member of NNMA
- 1 Officer of a Boat Manufacturer Company

We hope that at the end of the courses, where appropriate, a student will have the opportunity to take the ABYC Certification Course for that subject. Furthermore, we hope that we can get a general outboard motor repair course set up as the second course for later in the winter/spring.

We have asked Ms. Gayle Wood, Vice President for Workforce Development at RCC to make a presentation at our October meeting. Stay tuned!

From the Treasurer:

It's dues time again. Please get your dues in as soon as possible. Thanks.

TMTA Scholarship Program to Shift Emphasis by Mark Drexler:

Your Officers and Board of Directors has decided to fund a \$500.00 scholarship toward our Marine Trades School. This money had previously awarded to a student at Rappahannock Community College.

Scholarship criteria will be developed at our next Board of Directors meeting and will be announced at our October regular meeting and in the Newsletter. We want to make this scholarship available to our members. It is through your hard work and support that we have been able to move forward on this worthwhile project.

I look forward to our first class and the awarding of our first scholarship.

New Members To TMTA:

We are happy to announce the following new members to our organization:

Leslie Gurkin of Dandy Haven Marina, Inc. Welcome Leslie!
Don McCann of [Tranquil Waters Marine Surveying](#). Welcome Don!
Grid Michael of The Motor Doctor. Welcome Grid!
Scott Hudgins of Marine Electronics. Welcome Scott!
Richard Speer of Windmill Point Resort. Welcome Richard!

If you are receiving this Newsletter via mail and would like to get it via Email, please contact Ken Knull at ken@yankeepointmarina.com or call 804-462-7018

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