



TMTA NEWS

PRESIDENT'S MESSAGE

INSIDE THIS ISSUE:

<i>Presidents Message</i>	1
<i>Treasurers Report</i>	2
<i>News and Updates</i>	3
<i>Welcome Members</i>	4
<i>Trailing Edge</i>	5

Officers and Directors for 2006/07: Officers:

President- Ken Knull
 Vice President- Ed Davis
 Secretary- Onna Grim
 Treasurer- Martha Heric

Directors:

Eleanor Cash Membership
 Ron Hall
 Mark Drexler
 Don McCann, *temporary*
 editor, Newsletter

Hi All!

The last meeting was a great success in that we were able to get inputs from each of our members in attendance as to what they would like us to do with the upcoming meetings. I was particularly heartened to see some new faces volunteering to take on the chairmanship of new committees each of which will present their topics in the coming months. Thanks to all for the assistance and participation!

One note before I forget, there traditionally is no meeting in December. Too many folks are out of town. We will continue that tradition this year. **NO MEETING IN DECEMBER.** That goes for the board meeting too.

Just to put closure on an

issue that has taken up some time at the last couple of meetings. We as a group have voted that we will not further pursue the issue of Trade School funding with RCC. The general consensus (not unanimous but a consensus none the less) is that the training is important and needed in our community. We are continued to be both surprised and disappointed in how our request for information was received and handled by RCC, but we will drop that effort as it will most likely never to be satisfactorily resolved.

The November meeting will have two speakers. First Tom Murray from VIMS will talk about the Waterway Access conference coming up in Hampton Roads and give us some inputs on boat and marina numbers. Tom is a very knowledgeable advocate for our marine economy and it should

provide an excellent program. Next Bob Walker is going to give us a 15 minute primer on debt collection do's and don'ts. That also should be very informative.

See you on the 15th!

Ken Knull



THE NEXT MEETING IS THIS WEDNESDAY NOVEMBER 15TH
OUR SPEAKERS ARE TOM MURRAY AND BOB WALKER

- Pilot House Restaurant, Topping, VA Call (804) 462-7018 to make your reservation. If there is no answer, please leave a message!
- Guest Meal Fee: \$15.00
- Menu: The menu will be: Salad, Fried Chicken and Crab cakes, vegetables and desert a yummy dessert.
- PLEASE BE SURE TO CALL FOR RESERVATIONS AT LEAST BY MONDAY SO THAT THE PILOT HOUSE CAN BE READY FOR US!

TREASURERS REPORT

Treasurer's Report

A few of the highlights from the Treasurer as of November 1, are as follows:

Checking and Savings	= \$ 8,606.53
CD's	= \$21,245.00
Total Assets	= \$29,847.13

Presently only ten members are in arrears for dues at this time. They are being notified and we hope they see their way clear to staying with us and bringing their accounts up to date.

We have had no word from the following organizations and are assuming that they are no longer interested in participating in our association. We hope that by printing their names that they will contact Martha Heric if that is an incorrect assumption on our part. We hate to lose any members but we understand that we all have to set our own priorities.

FUTURE MEETINGS:

2006-2007 Program Planning:

November 15, 2006: Waterway Access – Tom Murray, & Bob Walker – The ABC's of Debt Collection

January 17, 2007 Advertising Panel discussion (Radio, Magazine and Newspapers) – Bob Cerullo

February 21, 2007: Electrical testing of Docks and Piers – Joe Imburgia

March 21, 2007: Liability, legal, risk management – Martha Heric

April 18, 2007: Hurricane Policies – Darlene Talbot

End of 2006-2007 Year

Suggestions for 2007-2008:

September 19, 2007: Group Health Insurance – Karen Knoll

October 17, 2007: Fire Safety

November 21, 2007: Dock Construction Systems



WORKING WATERWAYS & WATERFRONTS 2007

One of our speakers next Wednesday will be addressing the upcoming conference on waterfront access and how that can impact all of our members in one way or another

About the Symposium

A three-day symposium will serve as a catalyst to organize and share the most current thinking regarding the growing impediments to boating and fishing access. Through presentations and panel discussions attendees will learn about local, state, and national-level initiatives designed to address issues of water access and water-dependent industries.

This symposium offers a unique opportunity for coastal zone, city and regional planners, public officials, resource agency staff, water-based enterprises (marinas, boat yards, etc.), academics, aquatic resource educators, fishery management professionals, and the fishing and boating industries to exchange ideas and develop potential collaboration strategies that address public access needs. For more information check out

<http://www.wateraccess2007.com/about.htm>

WEBSITE STATUS

We have renewed our domain name for nine years. Additionally the education page for our website will be constructed in January.

MARINA AND BOATYARD TOURS

A number of members have expressed an interest in touring other member's operations in the area. So far there are several volunteer marinas and we are now looking for who would be interested in participating either as a volunteer marina or as a visitor. Martha Heric agreed to coordinate the tours which would most likely have to be held on weekends when there is still daylight, this winter. If you are interested, please contact Martha at Crown Pointe Marina (804) 642-6177.

This is a great time to get ideas on how others are doing things and what might or might not work in your setting.

NEWSLETTER NEEDS

As you may have noted we are having some difficulties getting our newsletter out on time. Frankly our editor has been so busy that he has not been able to keep up with it on a regular basis. If anyone out there likes to write and is willing to take this on in a back-up capacity, it would be greatly appreciated. Please give Ken Knull a call at 804-462-7018. Thanks.

Money available to remove trash from waterways

The BoatU.S. Foundation for Boating Safety and Clean Water is offering grants up to \$4,000 for nonprofit groups to educate boaters about clean-water issues and environmental stewardship of waterways. The deadline to apply is Feb. 1.

While projects involving the reduction of trash and other marine debris in waterways will receive extra consideration this year, applicants are encouraged to submit any proposal that strives to improve the marine environment.

"Eighty percent of all marine debris — such as plastic bottles, cigarette butts, automobile tires and industrial waste — starts out on land and ends up in the water," said Susan Shingledecker, environmental program manager for BoatU.S. Foundation, in a statement. "Not only is it unpleasant to look at, but the trash can significantly harm marine life as well as be a navigational hazard. The easiest way to reduce marine debris is to prevent it from reaching the water in the first place."

Last year's Clean Water Grant program received 65 proposals. Of these, 18 projects in 14 states were selected for funding for a total of nearly \$50,000 in grant funds.

Visit www.boatus.com/foundation/cleanwater/grants.



WELCOME NEW MEMBERS

Mobjack Bay Marina, North Virginia, Virginia

This marina offers about 5 transient slips for boaters on a Chesapeake Bay journey. Gas and diesel fuel, as well as basic provisions from the Ship's Store can be obtained here. Amenities include restrooms and hot showers, as well as a picnic area. Bicycles are available for use. A boat launch and a travel lift are available at Mobjack Bay Marina, and they repair boats.

450 Marina Road, North Virginia. Phone: (804) 725-7245 .

THE TRAILING EDGE

One of the issues of concern to me, relates to our organization and its lack of cohesiveness as to who we are and what we are about. While WE are an organization of approximately seventy five marine oriented businesses, when it comes to participation in meetings, or providing input as to direction, we end up as an organization of twenty, maybe less.

Certainly most of you are aware of the collaboration between the National Marine Manufacturers Association and the Marine Retailer Association of America National to establish an entity known as Grow Boating. Their stated mission statement is, *"To formulate and execute initiatives that promote the boating lifestyle and improve the boating experience that will ultimately increase participation in boating and lead to increases in sales of marine products and services."*



This is a noble cause, and one that is necessary across the board in order to insure that our industry survives today and into tomorrow. An organization of water oriented businesses coming together to promote and increase participation in boating. In my mind it's the reason we have an organization like TMTA. But I'm not sure we have a direction, which may be why we have a lack of participation. I would once again strongly promote a vision for this organization, not for the coming year, but for years to come.

Add to this stew the topic of water access, an issue that not every one understands or wants to understand. But it's important. Why? Because as the number of access points to the water diminishes, so does the number of people participating in a boating lifestyle. And with fewer participants, there is a lesser demand for boats, and fewer marine oriented businesses. So, we owe it to ourselves to hear what Tom Murray has to say, and as an organization, to support his conference in order to support Grow Boating.

See you next Wednesday